

THE WORKPLACE COACH

Recipient of the 2011 Consumers' Choice Award® in Professional Business Coaching



SERVICES AVAILABLE

• COACHING

Providing executive, leadership, career, life, wellness and sales coaching for individuals and teams to help them become the best leader or professional they can possibly be—the type of person that serves as a catalyst for creating superb results

• LEADERSHIP DEVELOPMENT

Fully customizable eLearning and facilitated programs designed to improve management and leadership ability

• SEMINARS/WORKSHOPS

A variety of half-day and full day presentations plus retreat facilitation on timely workplace and talent management topics

• CERTIFIED LEADER COACH®

A 12-week program that teaches you the principles and techniques of workplace coaching

EQUIPPING LEADERS TO THRIVE IN TODAY'S MARKETPLACE

Success depends on a leader's ability to inspire excellence, develop talent, and align individual performance with business objectives. At *The Workplace Coach*, we tailor our solutions to meet your needs. Our programs are designed to educate your leaders by focusing on opportunities for immediate impact and guiding principles that continue to move the organization forward over time. Numerous in-depth studies have reached

the same conclusion: Organizations that invest in leadership development perform better than those that don't. In fact, investment in managers and leaders across the organization has been shown to improve bottom line financial performance, attract and retain top talent, drive performance and increase organizational agility. Your ultimate success and sustainable change is our goal.

...leadership is an important profession
prepare for success



LEADERSHIP ESSENTIALS®

A fully customizable 5-module program. Offered as an eLearning program, self-study, or facilitated course —alone or in combination with individual or team coaching. Coaching may also be in-person or virtual. Participants:

- Learn the fundamentals of dynamic leadership and effective workplace coaching.
- Practice techniques for motivating staff, generating enthusiasm and overcoming resistance to change.
- Learn how to build trust across the organization, converting conflict into teamwork.

SUPERVISOR ESSENTIALS®

A management development program for newly promoted supervisors and team leaders. This program gives quick access to vital supervisory skills, management tips and people strategies to reduce costly mismanagement of people, while accelerating the learning curve. Participants learn to observe,

COACHING SERVICES

Our performance-based coaching solutions involve: skill analysis, goal-setting, strategizing, developing and executing an action plan, plus on-going monitoring to ensure desired results are achieved.

EXECUTIVE

Supports optimization of senior staff performance, including on-boarding; Builds critical skills and competencies that leverage strengths; and Aligns executive performance and priorities with organizational strategy, goals and culture.

LEADERSHIP

Promotes learning and hardwiring of critical communication, management, and intervention skills to maximize performance/productivity and resources.

CAREER/LIFE

Engages clients in a process of

self-discovery and growth where they get clear about who they are and what they want while cultivating strengths and charting a course of action.

HEALTH & WELLNESS

Addresses the often overlooked, health-related factors of success — helping individuals and teams enhance their vitality to improve agility and overall performance, focus and satisfaction.

ASSESSMENTS & WORKSHOPS

We provide DISC, 360 Feedback, Role Based (Teaming) Assessments and other instruments to provide objective insights into leadership know how, teambuilding, sales, time management, conflict resolution and communication. We also provide workshops and facilitation services to help our clients thrive in an ever-evolving marketplace.

document and evaluate performance, resolve conflicts, delegate and much more.

SALES ESSENTIALS®

A sales training program that provides participants with essential tools for sales success. This eLearning program is an excellent how-to course for the novice sales person or entrepreneur, as well as a powerful refresher for those who want to improve their own sales performance or mentor direct reports. Real world advice which will help unlock and enhance sales potential as you move toward reaching, and exceeding sales goals.

CERTIFIED LEADER COACH®

Our 12-week Certified Leader Coach program helps participants gain credibility and recognition for the work they do. Specifically, the CLC credential:

- Enhances management and leadership skills/knowledge
- Verifies a level of management expertise and leadership potential
- Distinguishes managers by demonstrating professional initiative and achievement
- Offers a competitive edge for career advancement, and
- Demonstrates an organization's commitment to quality management

